

Acquisition Center for Support Services

**COMMERCIAL ENTERPRISE OMNIBUS
FOR SUPPORT SERVICES**



FY12 Open Season Workshop

Mr. Paul Ortiz
Director, ACSS
Ms. Pam Gulick
Lead Analyst, ACSS

Ms. Sakeena Siddiqi
Contracting Officer, ACSS
Ms. Stasia Baker
Contracting Officer, ACSS



Workshop Schedule

13 Dec 2011

General Gray's Research Center Quantico Virginia



- CEOss Overview 1330 –
1440
- Break 1440 –
1500
- Q&A 1500 –
1550



Agenda



- Overview of the CEOss Business Model
- Acquisition Center for Support Services Role
- CEOss/2011 Business Metrics
- eP2 Screen Shots (eP2 Version 2)
- CEOss BPA Requirements
- CEOss RFQ Structure
- 2012 Open Season Schedule
- Break
- QUESTIONS and ANSWERS



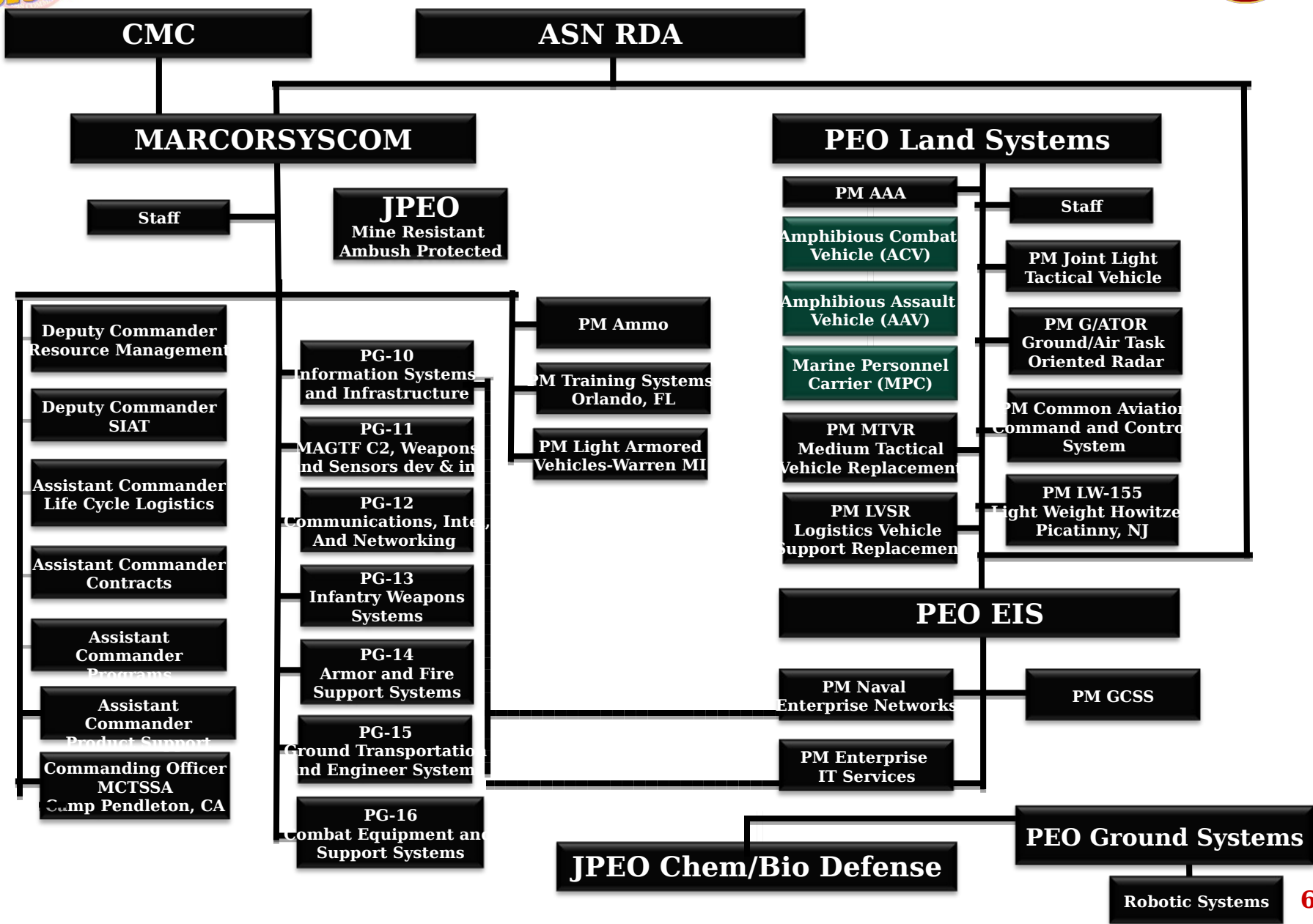
ACSS Staff FY12



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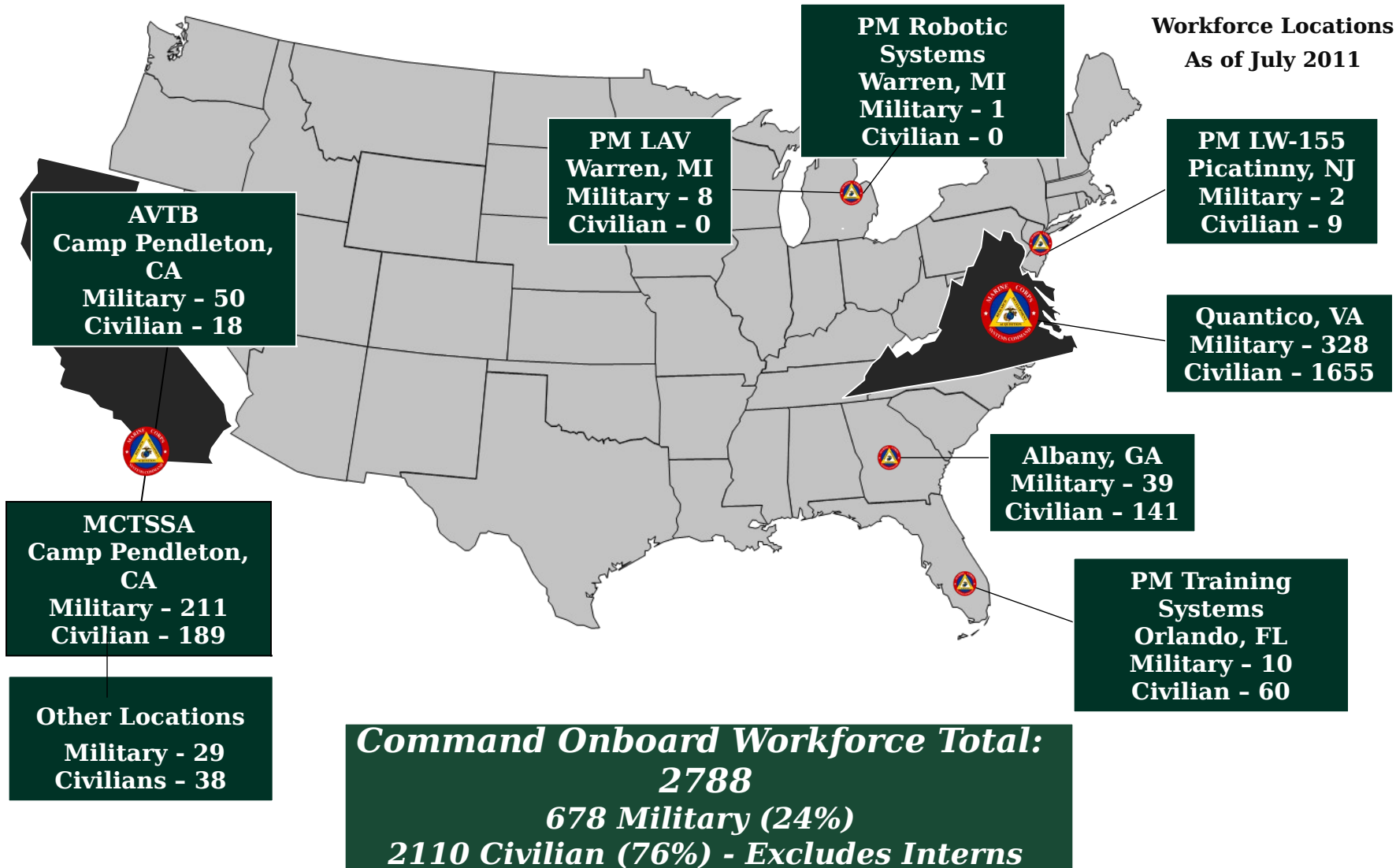
Who Does ACSS Support?





Where Are They Located?

Workforce Locations
As of July 2011





What Programs Are Supported?



MARCORSYSCOM Develops, Fields & Sustains
Weapon Systems & Equipment.





Overview of the CEOss Business Model



Acquisition Center for Support Services



Mission

To maintain the Acquisition Center for Support Services (ACSS) to support the CEOss Business Model as a best practice for centralized acquisition of technical and professional services for MARCORSYSCOM using a Service Center approach.



Acquisition Center for Support Services



Objectives

- Focus on the Command's Mission – Quality Services
- Re-align ACSS's Business Model to meet Regulations and Policy Changes
- Improve Support Service Costs and Performance
 - ❑ Maintain continuous process improvement of templates, processes etc.
 - ❑ Provide timely & accurate communication to CEOss Vendors
 - ❑ Provide comprehensive/constructive contractor evaluations (i.e. CPARS)
 - ❑ Detailed Documentation for PWS and RFQs



CEOss Overview



Underlying Principles

- GSA Federal Supply Schedule Awards
- GSA Blanket Purchase Agreements
- Advisory and Assistance Services
- Multi-Award competitions among BPA Holders within domains
- Maximum contract length of base year and two option years
- Streamlined Process using FAR 8.405-2 procedures
- Target award timeline of 30-40 days from RFQ release



Award Process



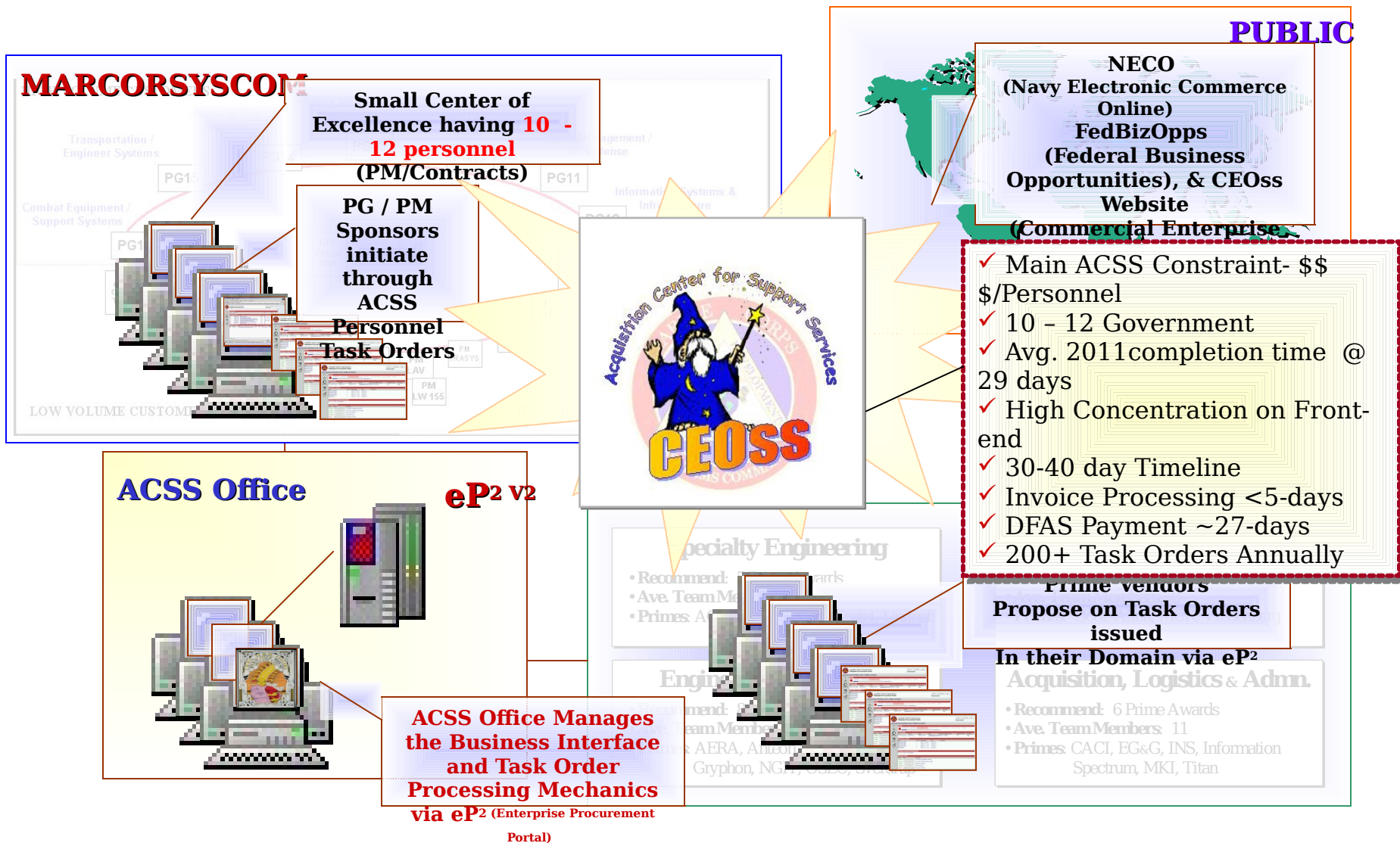
- Blanket Purchase Agreements (BPA)
 - ❑ Issued against GSA Federal Supply Schedule Contracts to streamline process
 - ❑ Allows for repetitive procurements of professional services
 - ❑ Incorporate agency-specific terms and conditions
 - ❑ Fosters competition using multiple award procedures

- Task Order Awards
 - ❑ Awarded against individual GSA BPA
 - ❑ Competitive RFQ using PWS
 - ❑ Best value with tradeoff source selections
 - ❑ Firm-fixed price Labor with cost-reimbursable Travel



ACSS Interfaces

"Strategic Management of Support Services"



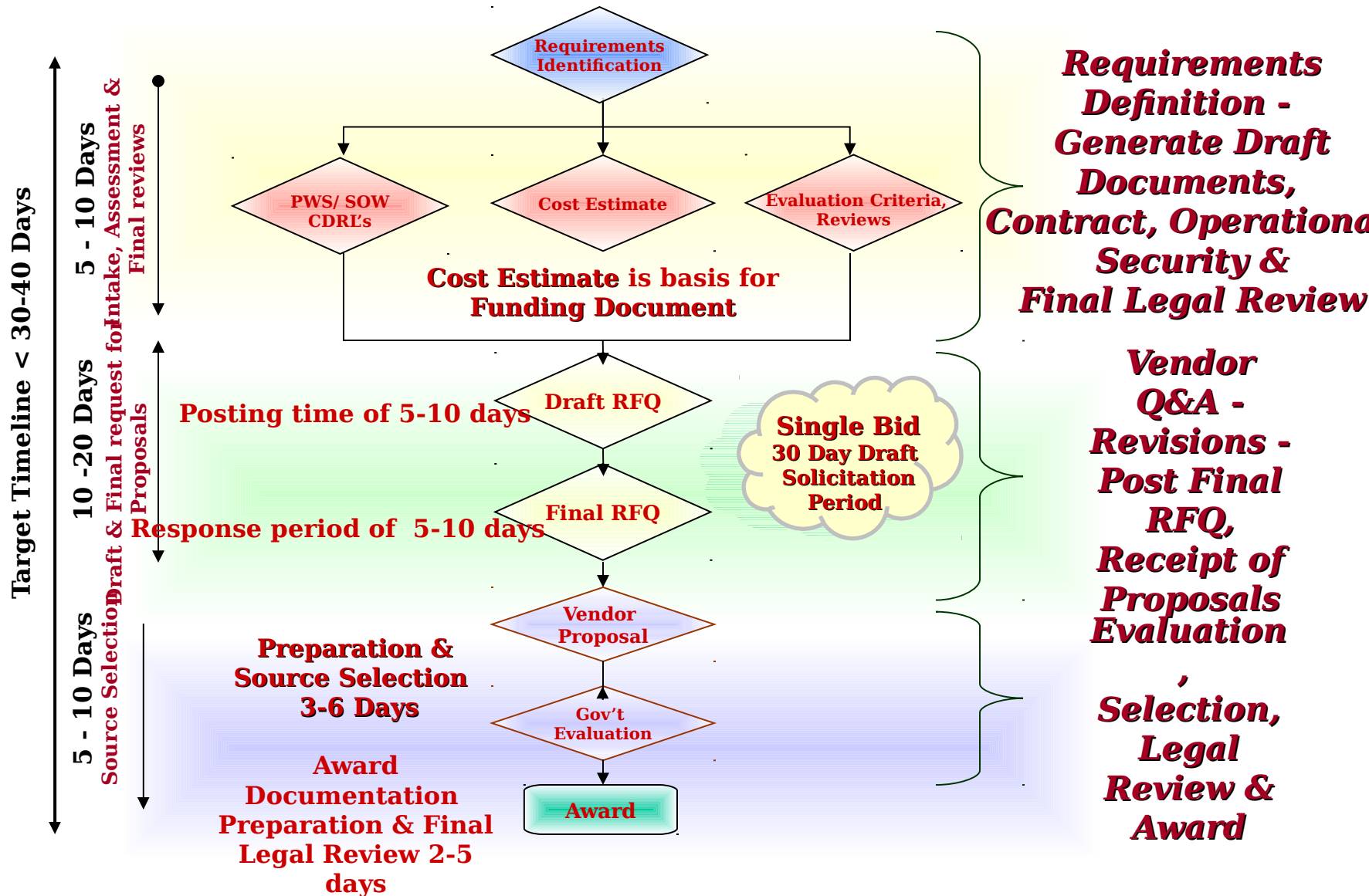
September 3, 2016



Customer Process Model



Expedited Award Process





Assistant Commander, Programs

Assistant Commander & PM Competency Lead
Mr. Richard Foster, NH-4-0340
Supervisory Program Analyst

MCSC Customer Base

- ✓ 1300 Customers
- ✓ \$450M+ Annual Services FY11
- ✓ 40 - Prime Vendors FY 2012
- ✓ 400+ Participating Firms
- ✓ 200+ Task Orders Annually
- ✓ 10 Year Terms renewed annually

Operations

Ms. Verna Long
Program Analyst

Office Manager

Ms. Cathy Montgomery
Admin Officer

PM Community Management

PM Community Manager
Mr. John Cocowitch, NH-4-0340

Competency Realignment Lead
Mr. Dominic Foster, NH-4-0340

PM Developmental Program
Mr. James Dade
Mr. Fernando Pena
Mr. Patrick Murrie, Y

PG12 CINS Mr. James Solomon, NH-4-0340

PG13 IWS Mr. Robert Forrester, NH-4-0340

PG14 AECS Vacant - Detail, NH-4-0340

PG15 GTES Andrew L. Rodgers, NH-4-0340

PG16 CESS Mr. Neal Justis, NH-4-0340

PM GCSS MC Ms. Kim Yarboro, NH-4-0340

PG17 CINS Mr. James Solomon, NH-4-0340

DAS Detail
Mr. Steve Justis, NH-4-0340
Program Analyst

ACSS Branch

Mr. Paul Ortiz
Program Analyst, NH-4-0340

Branch Members

Ms. Pam Gulick, Program Analyst
Ms. Sherri L. Payne, Program Analyst
Ms. Kristin Gomez, Program Analyst
Ms. Dawn Wiley, Program Analyst

Contracts Members

Ms. Sakeena Siddiqi, Contracting Officer
Ms. Stasia Baker, Contracting Officer
Ms. Tammy Faulkner, Contract Specialist
Ms. Penny O'Neil, Contract Specialist
Mr. Adrian Reinhartz, Contract Specialist
Mr. Michael Richards, Contract Specialist
SSgt Larry Bursey, Contract Specialist

Assessments Branch

Mr. Steve Zoric
Program Analyst, NH-4-0343

Branch Members

Mr. Paul Caussin, Program Analyst
Ms. Christine Huebner, Program Analyst
Ms. Elizabeth Miller, Program Analyst
Mr. Mark Neff, Program Analyst
Ms. Maggie Halloran, Program Analyst
Ms. Heather King, Program Analyst

Cost & Analysis Branch

Mr. Don Burlingham
Ops Research Analyst, NH-4-1515

For Branch Members

(See 2nd page)

POM Development Branch

Mr. Don Shirk
Ops Research Analyst NH-4-1515

Branch Members

Mr. John Olsavsky, Program Analyst
Ms. Phyllis Hurlock, Program Analyst
Mr. Brent Lancaster, Program Analyst
Ms. Jennifer Gibson, Program Analyst

Acquisition Center for Support Services

CEOSS



Domain Competencies

DOMAINS

Specialty

- ✓ 874 **Engineering**
- ✓ 871 - Engineering Services
- ✓ 899 - Environmental Services
- ✓ 70 - IT Services & Support
- ✓ 873 - Lab Testing & Analysis

Business &

- ✓ 874 - **Analytical**
- ✓ 520 - Financial / Business
- ✓ 69 - Training Services

Engineering &

- ✓ 874 - **Scientific**
- ✓ 871 - Engineering Services
- ✓ 70 - IT Services & Support

Acquisition, Logistics &

- ✓ 874 - **Admin**
- ✓ 874 V - LOGWORLD
- ✓ 871 Engineering Services

✓ Qualifying GSA Schedules for Prime Vendors / Selective for Teammates

✓ No Restrictions on Team Member Schedules within Domains

✓ "Open Season" - Modify Domains



Domain Functional Requirements

Engineering & Scientific (ES)

Strategic planning for technology programs	Concept development / requirements analysis
Technical studies and analysis	Combat systems engineering assessments
Technology assessments	Documentation / Reports / Plans
Risk analysis and recommendations	IPT support and PGD advisory assistance
Safety and environmental analysis	Commodity-specific engineering support
Logistics engineering assessments	Modeling and simulation support
Specification development	Test and evaluation support
Acquisition engineering (e.g., reviews / audits / DoD 5000 compliance)	Independent engineering assessments
Process assessments	Integration of systems / subsystems
Design trades and cost benefit analysis	Life cycle support analysis
Training and human factors support	Other systems engineering activities



Domain Functional Requirements

Specialty Engineering (SE)

Specialized Information Technology services and software development	Emerging technology assessments and specialized engineering
Specialized Technical studies and analysis	Combat systems engineering assessments
Technology assessments	Documentation / Reports / Plans
Risk analysis and recommendations	IPT support and PGD advisory assistance
Safety and environmental analysis	Commodity-specific engineering support
Logistics engineering assessments	Modeling and simulation support
Specification development	Test and evaluation support
Laboratory testing and analysis	Independent engineering assessments
Process assessments	Integration of systems / subsystems
Design trades and cost benefit analysis	Other specialty engineering services



Domain Functional Requirements

Business & Analysis (BA)

Program management support	Analytical support for MCSC programs
Business / technical studies and analysis	Procurement planning and support
Complex business assessments	Documentation / Reports / Plans
Risk analysis and recommendations	IPT support and PGD advisory assistance
Design trades and cost benefit analysis	Life cycle support analysis
Training services and course development	Modeling and simulation support
Financial and cost analysis	Audit services
Business management improvement	Consulting services
On-site instruction and facilitator services	Other business and analytical services



Domain Functional Requirements

Acquisition , Logistics and Administration (ALA)

Program management support	Analytical support for MCSC programs
Business / technical studies and analysis	Procurement planning and support
Complex business assessments	Documentation / Reports / Plans
Risk analysis and recommendations	IPT support and PGD advisory assistance
Logistics trades and cost benefit analysis	Life cycle support analysis
Training services and course development	Modeling and simulation support
General administrative support	Acquisition logistics
Distribution and transportation analysis	Logistics training
Supply chain management	Business management and improvement



FY 2011 CEOss Vendors by Domain



ES



QinetiQ

TASC

SAIC
From Science to Solutions

CACI
EVER VIGILANT

BAE SYSTEMS

JACOBS

dcscorp

Gambier
Customer Focused, Employee Driven

GENERAL DYNAMICS
Information Technology

SE

Battelle
The Business of Innovation



STANLEY

Technology Associates
International Corporation

CSC

SURVICE
ENGINEERING COMPANY

RNB
Technologies, Inc.

mtcsc

Thomas Associates Inc

Integrated Design Innovative Solutions



LOGIS
TECH

KRATOS
DTI ASSOCIATES, INC.

LOCKHEED MARTIN
We never forget who we're working for

L3
communications

URS

THE COLUMBIA
GROUP



ITT

BA



serco

MCR
CRITICAL THINKING.
SOLUTIONS DELIVERED.

TECOLOTE
RESEARCH, INC.

KALMAN
Kalman & Company, Inc.

Booz | Allen | Hamilton



Engineering & Scientific

FY 2011 Teams



ES				
BAE	CACI	Camber	CENTURUM	DCS
Advantage Federal Resourcing	2i Inc.	AMSG (SDVOSB)	AT&T Gov't Solutions	ACTS
Aeratek	Aptima, Inc.	Ausley Associates Inc (SDVOSB)	BAH	AMSG (SDVOSB)
Alien	AT&T	BAH	Dateline, Inc.	Aeratek
American Technology Solutions International (ATSI) Corp (SDVOSB)	Command and Central Integration	CBAIA (SDVOSB)	EDO Corp/ITT	Alien
A-T Solutions (SDVOSB)	Cubic Applications	CENTECH	ESP Global Solutions LLC (SDVOSB)	Archatair, LLC
BAH	Delaite	CTC	Innovative Technology Application Inc (VOSB)	BAH
Catapult	Digital Foundation Corp	David Defense Group	Invm (SDVOSB)	BCO
Cherokee Information Systems	Flatter	EOIR	KFarco	Catalyst Solutions
Cleantek Logistics (SDVOSB)	Harrington Group	Fulcrum	Knight Networking and Design	Central Paint Corp (SDVOSB)
CoTr	Hewlett Packard Enterprise	Kalman & Company	Stanley	DELTA
CSC	Impact Resources, Inc.	L-3	TAIC	EG&G
CSI	InTec, LLC (SDVOSB)	Lackwood Martin	TSC	E-LABS INC
CTC	ITT	Leqir-Tech	Tecolite	Engility Corp
CUBRC (SDVOSB)	Kadix Systems	Macaulay Braun	Vail Strategies LLC (SDVOSB)	EOIR
David Defense	Leqir-Tech 2020, Inc. (SDVOSB)	Patricia Enterprises (SDVOSB)		INS/ILM
Design Mill Inc	Lauri Berger Group	Professional Solutions Delivered (ProSaDel) LLC (SDVOSB)		ILS (SDVOSB)
Dial and Associates	MCR	Salinar Professional Integrated Solutions (SPIS) LLC (SDVOSB)		ITT/EDO
	Paradigm Technologies	SOCC		JTH
EOIR Technologies	Prevalance, Inc. (SDVOSB)	Stanley		L-3 Communications
ESSP Corp	Partial Dynamics	SURWICE		MTCSC
Flatter & Associates (SDVOSB)	Radiance Technologies	TAIC		OpTempo, LLC
II Corps (SDVOSB)	Salinar Professional Integrated Solutions, LLC (SDVOSB)	TSC		Patricia Enterprises, Inc.
IMS Solutions	SRG	WEB Consulting		Precision Systems, Inc.
Innovative Resourcing LLC (SDVOSB)	Stanley			Raccommar, Inc.
Inright Global	Systems Plus			Sarum Inc. (SDVOSB)
IR Tech	TAIC			Skylla (SDVOSB)
J Terry & Associates (SDVOSB)	United Research Services (URS)			Stanley Associates
Kratos Defense & Security Solutions	Value, LLC (SDVOSB)			SURWICE Engineering Company
L-3 Communications	Yamahita			The Farco, Inc.
Mazetel-Day	Z Systems			Thomson Associates, Inc.
MCR				Wyle Laboratories
MLT Systems LLC (SDVOSB)				
MTC Services				
Navmar Applied Sciences Corp (SDVOSB)				
NCI Inc.				
NS Software Services				
OPTEMPO (SDVOSB)				
ORSA Corp				
PD Systems				
Power Ten Inc (SDVOSB)				
Professional Services Delivered (ProSaDel) LLC (SDVOSB)				
Raytheon				
RNB Technologies				
Salinar Professional Integrated Solutions (SPIS), LLC (SDVOSB)				
Sayers & Associates (SDVOSB)				
Schafer				
Smarttronic				

GDIT	JACOBS	ES	QinetiQ	SAIC	TASC, Inc.
Advanced Management Strategies Group (AMSG) Inc (SDVOSE)				II Corp (SDVOSE)	ADI
American Systems	Circinur		Allian	A-T Solutions (ATS)	AeraTek Systems
ANSER	CSC		Anser	BAH	Allian
AFST	Kodix (DRC)		Apptiv	Catapult	ASC
Avinoan	DRS-TSI		AT&T	Epsilon Inc (SDVOSE)	Automation Technologies
Battelle	Dynetix		Avian Engineering	Fulcum Corp	Avinoan, Inc.
BAH	Encamium Research		BAH	IM Solutions	BAH
Bouhadd Technical	ERC		Capriccio Software	IDI	Battelle
CLS (SDVOSE)	GeoCentral Systems, Inc. (HUB)		Cark	Innovation Researching LLC (SDVOSE)	Blue Skier Consulting (BSCI)
Clickwork Solutions	IM Solutions		CBAIA (SDVOSE)	Interferometric	Bulldog Technology Services
CSC	Innovative Researching LLC (SDVOSE)		Cherokee	Impact Resources (IT Tech)	Capstone Corporation
CaTS	Integrated Planet Inc (SDVOSE)		CESI	J.M. Waller Associates (SDVOSE)	Cark
Data Blueprint	InTEROS		Comm IT	JRAD	Catalyst Solutions
David Defense (DDG)	Impact Resources (IRT)		CSC	L-3 Communications	Cirrus Technology
Decision Technologies	JRAD		Concious Inc	Lackheed Martin	CSC
Department 13	L-3 Communications		Design Mill Inc.	Lagis-Tech	Central Point Corp (CPC)
DPM Consultants	Lackheed Martin		EG&G	Martin Jamar & Associates LLC (SDVOSE)	Delta
eScience and Technology Solutions	MCR Federal		Elzly Technology Corp	MetroStar Systems	DGS
Fachale Technology (SDVOSE)	NATC		Flatter (SDVOSE)	NATC (HUB)	DTI
Get It Done (GID) Solutions (SDVOSE)	Smarttrix		ICS	One Network Enterprises	EOIR
L-3 Communications	Stanley		IP Keys	PDSI (SDVOSE)	eSTS
Lloyd Tetrault Consultants	SURVICE		IR Technologies (SDVOSE)	RNE Technologies	Global Service Corp
Logis-Tech	TCG		J Terry & Associates, Inc. (SDVOSE)	Round Table Defense LLC	Idea Integration Corporation
MCR Federal			L-3	Saint Security Services LLC (SDVOSE)	IR Tech
MTS Technologies, Inc.			Lackheed Martin	Skylla (SDVOSE)	IP Keys
Nelran Stewart, LLC			Lagis-Tech	Spearpoint Assoc, LLC (SDVOSE)	ITT
Paradigm Technologies			LTC Solutions LLC (SDVOSE)	SRA	J. Terry Assoc. (SDVOSE)
Patricia Enterprises (SDVOSE)			MTCSC	TCG	Kalman
Phacil			Parker SolTech	TSC	L-3
Paul Cibaux Consulting (HUB)			Patricia (SDVOSE)	URS	Lackheed Martin
Schaffter			Rababy & Associates LLC (SDVOSE)	VNE, LLC (SDVOSE)	MBK Consultants, Inc. (SDVOSE)
SRC			RAE	WBSI (SDVOSE)	NetStar-1Gaut' Solutions
Serca			RNE Technologies		PD Systems
Sierra Cybernetics			Skylla (SDVOSE)		RNB
Skylla (SDVOSE)			Smarttrix		Sapient
SOOI			SRA		Serca
Stanley			SEG		SkillsTerm Inc
SEG			SMS		Skylla (SDVOSE)
Tecolote Research			Strategic Operational Solutions (STOPSO) Inc (SDVOSE)		Smarttrix
TSC			TAIC		SRC
Trammell Group			WB&B		Stanley
Transformation Systems, Inc.			Wyle		STARGATES
TriStar Engineering					SRA
Twin Technologies LLC					TAIC
URS					TSC
Vantage11 (SDVOSE)					Tecolote
					TCG



Specialty Engineering

FY 2011 Teams



SE				
AT&T	BATTELLE	CSC	MTCSC	RNB
Infinity Fidelis Consulting & Technologies LLC (SDVOSB)	II Corps Consultants Inc (SDVOSB)	ADI	21st Century Tech (HUB)	AeroTrek
ASFT	Adaptive Consulting & Training Services LLC (SDVOSB)	Apex Systems	Advanced Management Strategies Group (AMSG) Corp (SDVOSB)	American Technology Solutions International Corp (ATSI)
Alakai LLC	Barragan Corp International (SDVOSB)	ARA	American Technology Solutions International Corp (ATSI) (SDVOSB)	BAE
American Systems (AS)	CGS Inc (SDVOSB)	BAE	Applied Management Corporation	BAH
ATI	Central Point Corp.	BAH	Brandor Association, Inc	C2 Integration
BAH	Central Systems Research (CSR)	C2 Integration	BAH	Clark Technologies
C2I	Data Systems Analysts, Inc. (DSA)	C2 Kinetic, LLC (SDVOSB)	Carl Amber Brian Irahai and Associates (CBAIA) (SDVOSB)	Carar Work
C4 Planning Solutions (C4PS) (SDVOSB)	Elzly Technology Corporation	C4 Planning (C4PS) (SDVOSB)	Charles F. Day Assoc., LLC (SDVOSB/HUB)	DCS
CACI	Firefly Consulting Inc.	CBAIA	DCS	DGS
Capricorn Systems Inc	GDIT	CaTr	GSS	DTIKRater
Catapult	GISi	Dataline	Georgia Tech Research Inst	eSTS
CENTECH	Human Systems, Inc. (HIS)	ESN	GMU Intel/Sec Research Center	Flatter & Associates
Centurion, Inc.	IBM	ESSP Corp	GMU C4I	INS/LMC
Central Point Corp (CPC)	Infarcitex Corporation	ExpertChoice	GMU Infrastructure Protection	ITT
Client/Server Software Solutions (SDVOSB)	InfoPrax Consulting	Fulcrum	Information Sciences Consulting Corp (ISCI) - (SDVOSB)	LinQware Corporation
CTC	JB Management, Inc.	GDIT	Integrity Consulting (VOSB)	L-3
EMC Consulting	J.M. Waller (SDVOSB)	Heritage Global Solutions, Inc.	ISHPI Information Technologies	OpTempo, LLC
Epsilon, Inc. (SDVOSB)	J Terry & Associates, Inc. (SDVOSB)	IDI	Knaus, Inc	QinetiQ-NA
Exeter	Kalman & Company, Inc.	INX	ManTech	Raccomm
Flatter (SDVOSB)	KGS	InTec	Network Convergence Associates	SAIC
G2SF, Inc.	Latitude Inc	IR Tech	Parker SCITech Group	TASC
Geomorph Information Systems LLC (HUB)	Legis-Tech	Jacobs	Penn State Univ ARL	URS
GROUP W, Inc.	MIC Industries	JRAD	Penn State Univ EOC	Wylo Laboratories Inc
Harrit IT Services	NHW, LLC (SDVOSB)	L-3 Services	Salinar Professional Integrated Solutions LLC (SPIS) - (SDVOSB)	Zeltech
Hewlett Packard Inc	Nou Horizon	MARKON (SDVOSB)	Smarttrix	
i3 Solutions, Inc	Patricia (SDVOSB)	MDA Technologies	Streamline Defense (VOSB)	
Intekras	Raytheon	Nrite LLC (SDVOSB)	Technical Systems Integration, Inc (SDVOSB)	
Intergraph	Salinar Professional Integrated Solutions, LLC (VOSB)	O'Gara Training & Services	Univ Mary Washington	
IR Tech	Signature Consultants, Inc.	Patricia (SDVOSB)	Univ South Carolina	
ITT	Smarttrix	Professional Solutions (ProSal) LLC (SDVOSB)	URS	
Legis-Tech, Inc.	SCCI	QinetiQ	Vickrey/Halan Enterprises (SDVOSB)	
MCR	Special Technology Solutions (STS)	RGL Engineering	Virginia Tech Wireless	
MotraStar	STG	SGIS	X-Fabr	
Micralink, LLC	TASC	Smarttrix		
MMTS Corp (SDVOSB)	The Columbia Group (TCG)	TASC		
NOVA Corporation	Tecolote	Tecolote		
PAC Solutions (SDVOSB)	Thamar Associates Inc	TEK Systems		
Pauer Ton, Inc (SDVOSB)	webTEK	TCS		
Perat Systems Gov't Solutions (PSGS)	ZEC	Transformation Systems, Inc.		
QinetiQ-NA	ZEC Tech	Uchil		
Quadelta, Inc		Vitech		
Sapient				
Sentek Global				
Serco				
Silverback 7 (SB7) (SDVOSB)				
Skylla (SDVOSB)				
SmartData Solutions				



Specialty Engineering (cont.)

SE			
STANLEY	SURVICE	TAIC	TSC
Allied Container	AMSG (SDVOSB)	ACI (SDVOSB)	Anner
Advanced Management Strategies Group [AMSG] (SDVOSB)	A-T Solutions	Anner	Atkinson Aeronautics & Technology Inc (SDVOSB)
ANSER	Camber	A-T Solutions	Avian (SDVOSB)
BRTRC	Chesapeake Testing	American Systems Corp.	BAH
Buccaneer	DCS	BAE	Camber
CACI	Delta Resources	BAH	Central Paint Corp. (CPC)
Camber	DMG Federal	Bare Technologies	CaSolutions
Centurum	Jacabr	CACI	EIS
Corps Solutions LLC (SDVOSB)	JRAD	Camber	EMSolutions
CaTr	M2 Technologies	Central Paint Corp. (CPC)	GDIT
CTC	MLT Systems LLC (SDVOSB)	Delta Resources	L-3 Communications
DCS	Red Gate Group (SDVOSB)	DSCI	Legis-Tech
Decision Engineering	RoundTable Defense (VOSB)	EG&G	MCR
FedConcepts	Sabro Systems	EIS	Meady's (SDVOSB)
Flatter (SDVOSB)	Skylia Engineering (SDVOSB)	Flatter (SDVOSB)	Nanquik Services, LLC
Fortis Solutions Inc (VOSB)	Tech USA	II Corps	Neubreak Solutions
GDIT	TriMech Service (VOSB)	ICS Corporation	NW Systems, Inc.
Gould Global	URS	InfoReliance	Partial Dynamics
Harrit IT		Informed	QinetiQ
HCI (SDVOSB)		IP Keys	SAIC
Jacabr		I-R Technologies	Serco
ManTech		Ironclad (SDVOSB)	Smarterix
Marzetti-Day		ISHPI (SDVOSB)	Spearpoint (SDVOSB)
NGIS		Mindbank Consulting Group LLC (SDVOSB)	STG
Professional Solutions Delivered LLC [ProSaDel] (SDVOSB)		MLT Systems (SDVOSB)	TASC
TASC		NES Associates	Tecalate
Tatitlek		Neubreak Solutions	Tekla Research (SDVOSB)
Three Pillar Software Inc.		NS Software Services	Thamir Associates
WB&B		QinetiQ	URS
		Resource Mgmt Concepts	WBSI (SDVOSB)
		Seymour Associates (SDVOSB)	
		Skylia (SDVOSB)	
		Spearpoint (SDVOSB)	
		Smarterix	
		SRA	
		SRC	
		Summit Technical Solutions LLC (SDVOSB)	
		TASC	
		The Lawir Berger Group	
		WareOnEarth	



Acquisition, Logistics & Administration

FY 2011 Teams



ALA				
CTC	DTI/Kratos	EDO/ITT	INS/LMC	L-3
AT&T	Alpha Scientific Laboratories, Inc.	ESTG	AEC	II Corps (SDVOSE)
BAE	ARD Logistics, LLC	Alien	American Systems	BAE
Camber	Arer Solutions Inc (SDVOSE)	American Systems	AMSG (SDVOSE)	BAH
Claxton Logistics Services LLC (SDVOSE)	BAE, Systems	AT&T	Anner	Bull & Arzac (SDVOSE)
Control Point	CENTECH	A-T Solutions	BAH	C2I
DRS	Concentric Methods, LLC	Avineon	C2 Integration	Camber
Flatter (SDVOSE)	Davis Defense Group, Inc.	CACI	Camber	Carl Amber Brian Iraiah and Associates (CBAIA) (SDVOSE)
Innovative Decisions Inc (IDI)	Delta Resources, Inc.	Catapult Consultants	Carroll	Clark
Innovative Reengineering (SDVOSE)	Ecaryscom Mgmt & Arzac, Inc. (EM&A)	Centurum	Catalyst Solutions	Catalyst Solutions LLC (SDVOSE)
Inright	Enviroengineering, Inc.	Davis Defense Group	CBAIA (SDVOSE)	CLS
ManTech	Get It Done Solutions LLC (SDVOSE)	DCS	Claxton Logistics Services (SDVOSE)	CMS (SDVOSE)
McManis & Manalva Arzac (SB, HUB)	Imagine One (HUB)	DGS	DCM	C Parker Consulting (CPC)
MMTS (SDVOSE)	J. Terry and Associates (SDVOSE)	Flatter & Arzac (SDVOSE)	DCS	Crowstone Technologies (SDVOSE)
MCR	Logistics 2020, Inc. (SDVOSE)	IRTech	Davis Defense Group (SDVOSE)	CSO
Naval Postgraduate School	MCR Federal, LLC	JHT	Elzly Corporation	DCS
Portland Tacoma Consulting (PORTAC)	MetraStar	J. Terry & Associates, LLC (SDVOSE)	Fulcrum	Dynalloy
PDS	MEI	JRAD	Image Prep Studios	Encinium
Skylla (SDVOSE)	MLT Systems (SDVOSE)	Kfarco (KGS)	Knowledge Capital Arzac (SDVOSE)	GDIT
Stanley	Nevada Automotive Test Center (NATC) (HUB)	Kalman	LSInc	IM Solutions, LLC
SRC	NOVA Corporation	M3 Tactical, LLC (SDVOSE)	MILSPRAY	Innovative Reengineering, LLC
The Four Group, LLC (SDVOSE)	Ober Gau's Services (OGS)	PDSI (SDVOSE)	Paradigm	IP Keyz
Yamarkita (SDVOSE)	Paradigm Technologies, Inc.	ProSal (SDVOSE)	Patricia Enterprises (SDVOSE)	J. Terry & Arzac (SDVOSE)
WB&B	Premier Professional Systems Inc.	RNB	Partial Dynamics	Jacobs
	Project Success, Inc.	Salinar Professional Integrated Solutions (SPIS), LLC (SDVOSE)	QNA	JRAD
	RHarvey Group, LLC	Serco	RNB Technologies	Kalman
	RNB Technologies	TASC	SAIC	Lian-Vallen
	Sayre and Associates	WDR Enterprises LLC (SDVOSE)	Sapient	Markon, Inc. (SDVOSE)
	Smarttrix, Inc.	Wyle Laboratories	SEARCH	MLT Systems, LLC (SDVOSE)
	Spectrum	XPLANE	Skylla Engineering (SDVOSE)	NATO
	SRA International, Inc.	Yamarkita Solutions, LLC (SDVOSE)	Smarttrix (SDVOSE)	Northrup Grumman
	StarGate, Inc.		SRA	OPTEMPO
	SAMS (SDVOSE)		TASC	Patricia Enterprises
	Strike Group, LLC (SDVOSE)		WBSI (SDVOSE)	Professional Solutions Delivered (ProSolDel) (SDVOSE)
	Service Engineering Company, LLC			QinetiQ
	System Planning and Analysis, Inc (SDVOSE)			RNB
	TASC			SAIC
	Technology Advancement Group, Inc.			SOCC
	Technical Systems Integration, Inc. (SDVOSE)			SciTech
	Vanquest, Inc.			Schafer
	Willcar, Inc.			Skylla Engineering (SDVOSE)
				Smarttrix
				SURVICE
				TASC
				Tecolote
				TSC
				The Taliver Group, Inc. (TTGI)
				Threat Defense



Acquisition, Logistics & Administration (cont'd.)



ALA			
LOGIS-TECH (SB) (HUB)	The COLUMBIA Group (SB)	THOMAS (SB)	URS
ACTS (SDVOSE)	II Corp (SDVOSE)	AMSG (SDVOSE)	Alien
AMSG (SDVOSE)	AECOM (SDVOSE)	Airborne Systems (AS)	AMSG Corp (SDVOSE)
American Systems	Akimika	Anzer	BAE
AT&T	AM General	Archer Systems	BAH
Avinco	A-T Solutions (A-TS)	AT&T	CACI
Barringer	Avaya	AVW Technologies	Carl Amber Brian Irahah and Arzac (SDVOSE)
Battelle	BAH	BAH	CDS2
Camber	Battelle	Battelle	CSA Logistics
CBAIA (SDVOSE)	BICALLIS, LLC (SDVOSE)	CaTr	DCS
Clackwork Solutions	Black & Razzi	DCS	Delta
EOIR	Cherokee	DRS	DGS
ESP Global Solutions LLC (SDVOSE)	Clackwork Solutions	Integrity Consulting	DSI
GDIT	Decision Engineering	Lian Vallen (LG2)	E-OIR
HCI Integrated Solutions	Delta Resources Inc.	McKellar Corp (SDVOSE)	Fluctur
ManTech	Eagle Systems & Services	One Network Enterprises	General Dynamics
MCR Federal	FNNTEK Inc (SDVOSE)	Racke Solid	Gryphon Technologies
MDA Tech (SDVOSE)	Hoffman Technologies, Inc (SDVOSE)	SRC	GSS
MMTS (SDVOSE)	IB Logistics LLC	Skylla (SDVOSE)	Information Sciences Consulting Inc (ISCI) (SDVOSE)
Myriad	Jacobs	Smarttronic	IP Keys
Navmar (SDVOSE)	LINXX Global Solutions Inc (SDVOSE)	TASC	JC3 Global
PDSI (SDVOSE)	Lynch Consultants, LLC (SDVOSE)	TSC	JTH Group
QinetiQ NA	ManTech	Wamare, Inc.	KJI Services
The Roger Group	Markon	Web Business Solutions Inc (WBSI) (SDVOSE)	MCR
SAIC	MCR Federal		Millinex
TSC	Navigators Development Group (SDVOSE)		MLT Systems (SDVOSE)
WSA (SDVOSE)	PDSI		MTCSC
	Proemittar Group Inc (SDVOSE)		Navmar Applied Sciences Corp (SDVOSE)
	The Red Gate Group (SDVOSE)		OSEC, QinetiQ
	The Roger Group LLC (SDVOSE)		Paradigm
	The Talliver Group Inc (SDVOSE)		PDSI (SDVOSE)
	SAIC		PD Systems
	Serco		Power Ten, Inc (SDVOSE)
	SRA		RGL Engineering
	STG		RNB Technologies
	Strategic Analysis Inc		Rabbin-Giaia LLC
	Suntiva Executive Consulting		Round Table Defense, LLC
	Service Engineering Company		SAIC
	TASC		Serco
	Valour Edge LLC		SGIS
	VSE Corporation		Skylla Engineering, LTD (SDVOSE)
	VT Apoca		SURVICE
	Windstar Continental Corp		Synthesis Partners LLC
	XIO Strategics		TAIC
			TASC
			TSC
			TechTeam
			Transformation Systems Inc



Business & Analysis

FY 2011 Teams



BA					
BAH	FLATTER (SB)	KALMAN	MCR	SERCO	TECOLOTE
Alion Science	Advanced Management Strategies Group (AMSG) (SDVOSB)	Battelle	AeroTek	6 Sigma Technology Group (6STG)	Alion
ATI	AT&T	Camber	AT&T	Accenture	Anser
AT&T	BAE	CDO Technologies	CACI	American Systems (AS)	BAE
BAE	BOWEN Group (SDVOSB)	Cherry Bekaert & Holland	Catapult	AT&T	Battelle
Camber	CACI	Dynology Corporation	DTI	CDO Technologies	C2Kinetics
	Corps Solutions, Inc. (SDVOSB)				
CSC	Dunard Government Services (DGS) (SDVOSB)	EHS Technologies	EMA	CTEC	Camber
Danna Corp	EDO	ITA	ERC, Inc	CoTs	Cortek
DCS	IBM	ITT	Galarath	DDG	CSC
EG&G	II Corps Consultants, Inc.(SDVOSB)	JRAD	GDIT	EDO	CTC
Fulcrum Corporation	KGS	KGS	Jacobs Technology	EDS	Deloitte Consulting
GDIT	MLT Systems (SDVOSB)	L-3 Communications	Kforce	EG&G	EM&I
IDEA	RNB Technologies	LMI	Lincoln Group	GDIT	GDIT
IDI	QinetiQ	NS Software	Logic-One Solutions	IR Tech	Innovative Decisions
INS/LMCO	Smartronix	Patricio Enterprises (SDVOSB)	Logis-Tech	L-3 Communications	IMSolutions
L-3 Communications	Stanley Associates	Schafer	ProSol (SDVOSB)	NSI	L-3 Communications
MMTS (SDVOSB)	STF	SITE	Sabre	Nsite LLC (SDVOSB)	Paradigm
OPS Consulting	Suntiva	Skylia Engineering (SDVOSB)	SRA	OCTI	R-G
Parker SCitech Group (SDVOSB)	TAIC	SPA	TCG	ProSol (SDVOSB)	SAIC
QinetiQ	VANTAGE (SDVOSB)		Technomics	Raytheon	Tauri Group
ReMilNet	WSBI Inc (SDVOSB)		TSC	Sapient	TSC
RNB Technologies			WSA (SDVOSB)	SRA	
SAIC				TCG	
Smartronix				TSC	
SRA				UNITECH	
Suntiva				WB&B	
TAIC					
TASC					
TCG					
Thomas Associates					
TSC					
WB&B					
32	22	19	22	26	21



2011 Business Metrics



FY11 Domain Players



Specialty Engineering

- **FY11 Base:** 9 Prime Awards
- **Awards:** 37 TO's / ~\$50 M
- **Avg. No. Teammates per Prime:** 23
- **Primes:** AT&T, Battelle, CSC, MTCSC, RNB,

Stanley, Survice, TAIC, TSC

Business & Analytical

- **FY11 Base:** 6 Prime Awards
- **Awards:** 45 TO's / ~\$42.1 M
- **Avg. No. Teammates per Prime:** 24
- **Primes:** BAH, Flatter, Kalman, MCR, Serco, Tecolote

Engineering & Scientific

- **FY11 Base:** 10 Prime Awards
- **Awards:** 56 TO's / ~\$124 M
- **Avg. No. Teammates per Prime:** 26
- **Primes:** BAE, CACI, Camber, Centurum, I 29, GDIT, Jacobs, QinetiQ, SAIC, TASC

Acquisition, Logistics & Admn.

- **FY11 Base:** 9 Prime Awards
- **Awards:** 43 TO's / ~\$121.4M
- **Avg. No. Teammates per Prime:** 29
- **Primes:** TCG, CTC, DTI, EDO, INS/LM, L-3, Logis-Tech, Thomas Assoc., URS

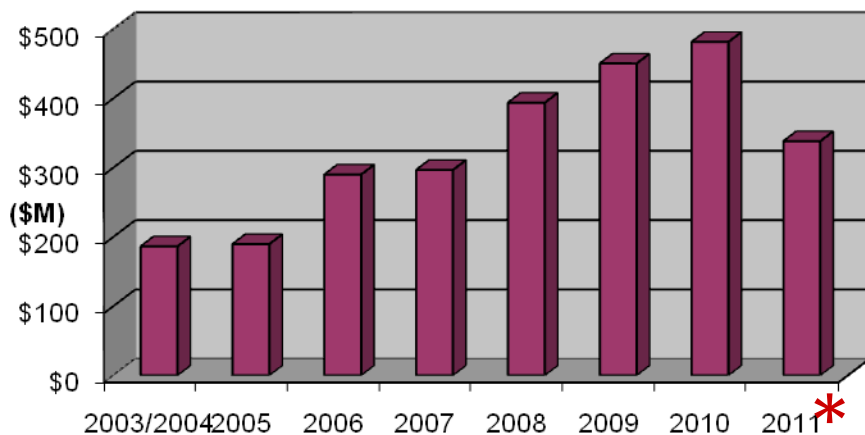
FY 2011 - 34 Prime Vendors/Over 350 Participating Firms



Overall 2011 CEOss Metrics



Awarded Value by Fiscal Year

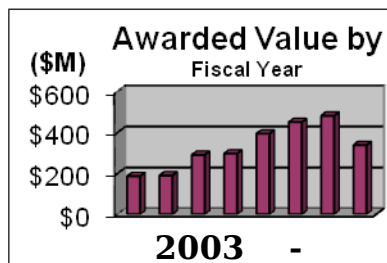


*** 2011 Does NOT include \$111mil in Modifications**

Domain	Task Orders	Award Value
ALA	63	\$121,430,457
BA	45	\$ 42,196,467
ES	56	\$124,190,290
SE	37	\$ 50,379,343
Total	201	\$ 338,196,557



2011 Domain Facts



SE

ES

2011

Item	Value
Invested YTD	\$50.3 M
# Task Orders	37
Avg. Bid Rate	45%
Avg. Proposal Score	86%
Avg. Domain Rate	\$102.20
Small Business	2.7%

BA

Item	Value
Invested YTD	\$42.1 M
# Task Orders	45
Avg. Bid Rate	58%
Avg. Proposal Score	86%
Avg. Domain Rate	\$106.18
Small Business	0%

ALA

Item	Value
Invested YTD	\$121M
# Task Orders	63
Avg. Bid Rate	46%
Avg. Proposal Score	84%
Avg. Domain Rate	\$90.50
Small Business	3.6%

Item	Value
Invested YTD	\$124M
# Task Orders	56
Avg. Bid Rate	46%
Avg. Proposal Score	83%
Avg. Domain Rate	\$95.57
Small Business	0%



FY11 CEOss Performance



CEOss FY11 Performance Report

FY11 Modification Order Value	\$111,894,698
FY11 New Task Order Value	\$338,196,557
FY11 Amount Awarded to Date:	\$450,091,254
Domain Task Orders	
FY11 to Date:	
ALA - 63	\$121,430,457
BA - 45	\$42,196,467
ES - 56	\$124,190,290
SE - 37	\$50,379,343
Total TO's for FY11:	201
Avg. Percent of Competition: average of 4 per Task Order	49%
Avg. Days in Queue:	29
FY11 Weighted Avg. Hourly Rate:	\$98.29
ALA - \$90.50	
BA - \$106.18	
ES - \$95.57	
SE - \$102.20	
FY11 SB Prime Award Volume:	\$5,754,146
Single Bids	2% (4 of 201)

...data as of 9Nov 11



CEOss 2011Customers



Customer Information to Date

Office	Invest	FY11 TO's	Investment
AFSS	\$9,339,853	2	3%
JPEO CB	\$8,631,388	2	3%
MC2I	\$36,395,130	16	11%
CESS	\$18,955,525	9	6%
GTES	\$18,044,562	9	5%
ISI	\$43,323,672	24	13%
IWS	\$10,750,411	6	3%
CINS	\$31,195,314	13	9%
MCTSSA	\$10,117,741	2	3%
Other	\$51,281,695	48	14%
PROG	\$6,400,632	20	2%
DC C41	\$5,957,528	2	2%
TRASYS	\$23,429,207	7	7%
MCCDC	\$15,142,071	18	5%
OFS	\$20,330,211	5	6%
SCMC	\$306,916	1	0%
EFV	\$3,709,408	4	1%
AMMO	\$1,685,957	2	1%
LOGCOM	\$2,269,780	1	1%
LCL	\$4,212,465	3	1%
MCU	\$159,156	1	0%
GCSS	\$16,301,365	5	5%
LAV	\$0	0	0%
F&S	\$236,171	1	0%
	\$338,196,557	201	100%



ALA	MKI	\$0	
	Prosol*	\$0	
	DTI	\$159,156	
	Thomas*	\$834,012	
	Logis Tech*	\$3,544,081	
	TCG	\$4,433,952	
	CTC	\$8,237,211	
	EDO	\$14,224,276	10
	INS/LM	\$18,248,944	8
	URS	\$21,472,079	5
BA	L3	\$50,276,747	1
	MCR Fed	\$0	
	Flatter	\$4,045,384	
	Tecolote	\$4,910,168	
	BAH	\$5,094,736	
	Serco	\$7,718,094	
ES	KALMAN	\$20,428,085	6
	CACI	\$0	
	Camber	\$0	
	Centurum	\$1,034,996	
	DCS	\$2,355,217	
	SAIC	\$3,072,748	
	BAE	\$3,188,882	
	TASC	\$18,425,875	7
	GDIT	\$22,034,611	4
	Jacobs	\$26,472,969	3
SE	OSEC (QNA)	\$47,604,992	2
	AOT	\$0	
	MTCSC	\$0	
	SURVICE	\$0	
	Unitech	\$1,044,284	
	RNB*	\$1,376,053	
	Battelle	\$2,239,631	
	Stanley	\$5,064,183	
	TAIC	\$6,221,267	
	TSC	\$7,266,769	
	CSC	\$11,192,278	
	AT&T	\$15,974,878	9
		\$338,196,557	

FY 2011 Awards by Domain



FY 2012 Process Information

- Adding Team Members Process via Registration
- NO Independent Government Cost Estimate
- Use of CDRL's on appropriate Task Orders
- Continuing goal of ensuring RFQ clarity
- Enforce accountability QASP
- CPARS required for all orders over \$1M



FY 2012 Process Information

- P-Index Accountability
 - **P/Index = [% Revenue + (Bid % + Avg. Score)] - (LOC)**
- Formalized Q&A process (vice Due Diligence)
- Travel and ODC as separate line items
- ODCs limited to \$3000/Task Order
per FAR requirements (XXX)



FY 2012 Process Information

- CAC Cards/PKI available commercially as reimbursable item
- Future Impact on Domain Activity
 - ❑ Reduced “War” Dollars, Budget Overall
 - ❑ Harder look at work distribution (Domains)
 - ❑ Engineering Policy
 - ❑ Small Business Commitment, Set Asides
 - Changes to Applicability of FAR Part 19 (Small Business)



FY 2012 Process Information

- Extend Proposal Page Limits
- Monitor Feedback on Source Selections
- Monitor orders for non-performance and take corrective action(s)
- Maintain emphasis on high quality PWS
- Future Funding.....



The Economy



Past



Future

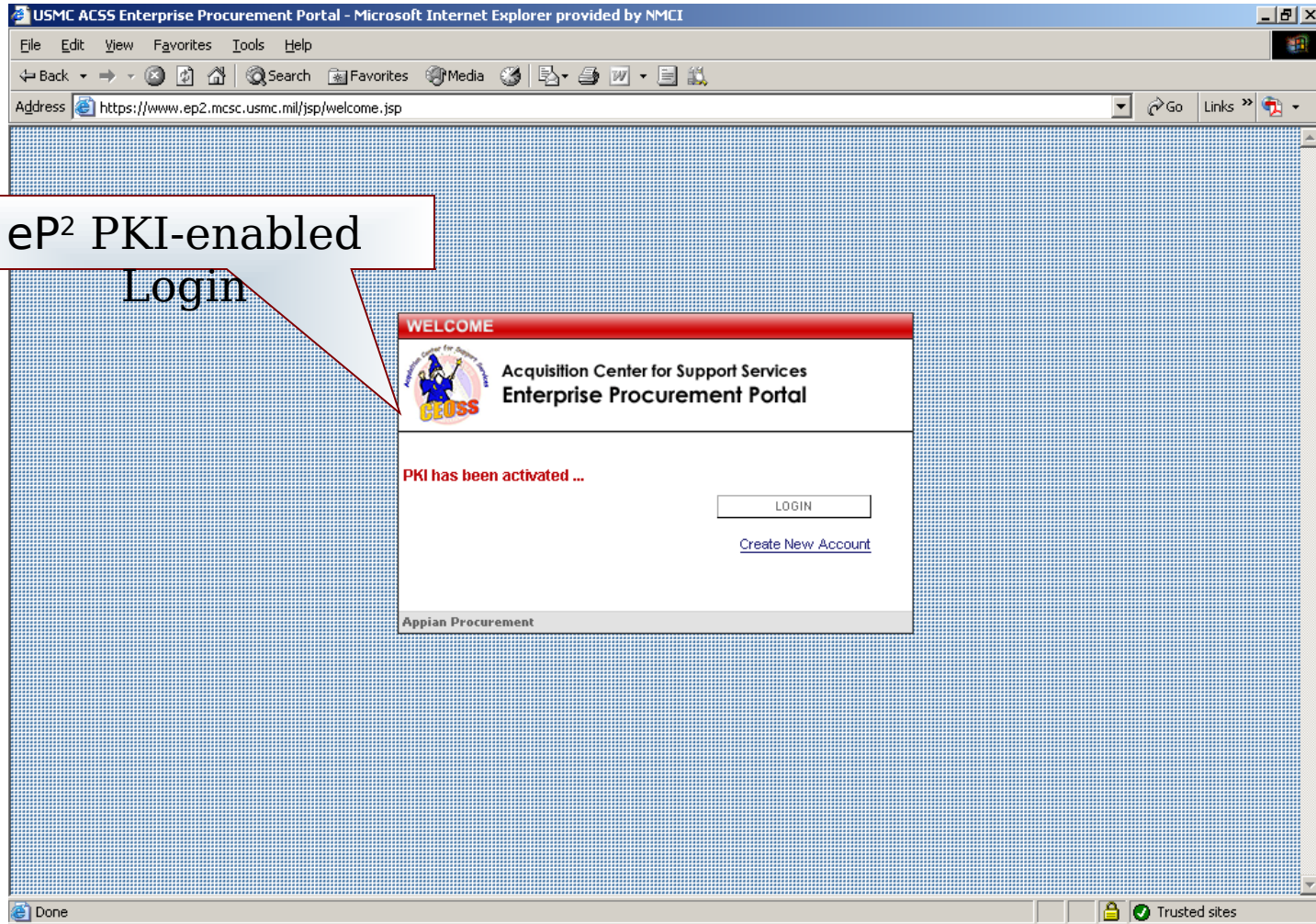


Enterprise Procurement Portal V1 (eP²) Screen Shots

Transitioning to eP2 Version 2 in 2012



Public View - Access Screen



eP² PKI-enabled
Login



New Task View - Pre-Award



USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Address https://www.ep2.mcsc.usmc.mil/jsp/to_detail.jsp?srid=67

Acquisition Center for Support Services
Enterprise Procurement Portal

Task Order Detail: [2411] Doctrine Development Support OF

Workflow features allow tracking of task order progress over time

LOGOUT ACSS HOME HELP

Mitchell, Patricia

STATUS

1. INITIATED 2. ACCEPTED 3. IGCE/DRFT SOW 4. DRFT RFQ 5. RFQ/PROPOSALS 6. EVALUATION 7. AWARD

@ Day 8 Final RFQ has been posted for 3 day(s)

INFORMATION

PGD	Point of Contact	Estimated Available Funding	RFQ #	Description
MCCDC	John Bass, john.bass@usmc.mil, 703-784-3616	\$1,000,000 - \$3,000,000	CEOSS-08-Q-SE-043	View

DOCUMENTS & FORMS

DEL	Title	Version	Date Added	User	Comments	Activity
<input type="checkbox"/>	Draft SOW	1	2008-04-22 09:49	Mitchell, P.	Final RFQ 4/29/08 1430	DEL
<input type="checkbox"/>	SF1449 - DRFQ	1	2008-04-25 14:25	hubbell, h.		DEL
<input type="checkbox"/>	Final SOW	1	2008-04-29 16:45	Washington, B.	Proposals Due 05/06 1630	DEL
<input type="checkbox"/>	SF1449 -				\$ 1630	DEL

VENDORS WHO HAVE REQUESTED

Universal Systems & Technology, Inc.
AT&T Govt Solutions
Eagan, McAllister Associates, Inc
Computer Sciences Corp.
Battelle

PENDING ACTIONS

Status	Action	Description
Completed	IGCE WIZARD	Launch IGCE Wizard
Completed	SET EVAL WEIGHTS	Set vendor evaluation criteria weights.
Available	VENDOR Q&A	Review RFQ Questions and Answers.

Document management module handles versioning of task order-related documents and forms

HOME SCHEDULE SEARCH INITIATE ADMIN ARCHIVE CASES

Done Trusted sites



ACSS View - Top Level

USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media

Address https://www.ep2.mcsc.usmc.mil/jsp/home/home_admin.jsp

Acquisition Center for Support Services
Enterprise Procurement Portal

Home

HOME SCHEDULE

There is 1 vendor waiting to register for an account. Go to the [admin page](#) to review the application.

NEW TASK ORDERS

TRCK #	Description	PGD	Init Date	DIQ
No new task orders				

ACTIVE TASK ORDERS

TRCK #	Status	Domain	PGD	Init Date	DIQ
2410	RFQ/Procurement	ES	MCCDC	04/21/2008	10
Capability Integration Support					
Development Support OP					
Support OP					
IT Support OP					
Information Systems Program OP					
CE & LBCA OP					
Logistics EA/Card Development OP					

	Domain	PGD	Stop Work Date	Days Left	Award Date	Value
0066 MKI Renewal Acquisition Billet Survey & MOS Care	ALA	PROG	04/29/2009	361	04/28/2008	\$271,930.00
0012 BATTELLE JPEO KM SPT OP	SE	JPEO CBD	04/30/2009	362	04/24/2008	\$2,220,000.00
0028 GDIT OFS - IUID Support OP	ES	OFS	05/06/2009	368	04/23/2008	\$3,259,245.00
0043 OSEC SIAT Support OP	ES	DC,C4IM	04/27/2009	359	04/23/2008	\$9,360,439.00
Analysis Support OP	BA	PROG	01/29/2009	271	04/17/2008	\$89,295.00
IT Program Support	ES	ISI	05/19/2009	381	04/17/2008	\$2,425,000.00
MCNIS Annual Support	ES	ISI	04/26/2009	358	04/17/2008	\$6,365,500.00
rt OP	ALA	MCCDC	04/27/2009	359	04/15/2008	\$2,394,365.00
ms Engineering and Test Support	ES	ISI	04/27/2009	359	04/15/2008	\$2,924,156.00
Annual Support	BA	JPEO CBD	04/27/2009	359	04/10/2008	\$4,850,254.00

ADMIN

Logout ACSS HOME HELP

Patricia Mitchell

Trusted sites

ACSS tracks the progress of Task Orders through each phase to

Award

ACSS initiates and tracks task order requests through the eP²

Awarded Task Orders retain the "history" of the process for Future

Use



Post Award View - Top Level



USMC ACSS Enterprise Procurement Portal - Microsoft Internet Explorer provided by NMCI

File Edit View Favorites Tools Help

Back Forward Stop Home Search Favorites Media Print W

Address https://www.ep2.mcsc.usmc.mil/jsp/awarded/awarded_to_detail.jsp?toId=5d5bc8ae40bc10d3&winnerId=147fb6400f51b481 Go Links

Acquisition Center for Support Services Enterprise Procurement Portal

Task Order Detail: [0019] MCSC Safety Support

USER CERTIFICATE INFORMATION [LOGOUT](#) [ACSS HOME](#) [HELP](#)

Hubbell, Patricia

INFORMATION

Status	Winner	RFQ#	PGD	Award	Amount	Additional Details
Awarded	EMA	CEOSS-08-Q-SE-013	DC,C4M	02/01/2008	\$3,730,436.00	View/Modify

DOCUMENTS & FORMS

<input type="checkbox"/> DEL	Title	Version	Date Added	User	Comments	Activity
<input type="checkbox"/>	SF30	1	04/01/2008 09:01	hubbell, h	Mod 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF30	1	04/01/2008 08:59	hubbell, h	Mod 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF30 - MODIFICATION	0	03/10/2008 13:37	Riley, D	Mood 01	<input type="checkbox"/> DEL
<input type="checkbox"/>	Signed_SF1449	1	02/04/2008 15:43	hubbell, h	Award	<input type="checkbox"/> DEL
<input type="checkbox"/>	SF1449 - AWARD	1	02/04/2008 15:43	Riley, D	Award	<input type="checkbox"/> DEL

[Show additional document rows](#)

CONTRACT MODIFICATIONS

Mod No	Type of mod	Contract Officer	Contract Specialist	Date Signed	Amount of Funding
Mod 01		Anita M. Norris	Riley, D	03/10/2008	\$0.00

RCPS

[Funds Available for Payment](#) [ACRN Details](#) [Invoice Matrix](#) [Invoice Tracking](#) [Invoice Search](#) Total Obligated = \$4,437,042.00

ACRN	Total Obligated Amount	Date Received	FY	RCP Type	APPROP	Actions
CG	\$90,000.00	04/20/2008	2008	PMC	17811094930 250 67854 067443 2D 493007 8RC8440613V1	Amend
CE	\$95,503.00	03/05/2008	2008	PMC	17811092220 250 67854 067443 2D 222025	Amend
CD	\$201,000.00	03/05/2008	2008	O&M	178110627A0 250 67854 067443 2D M67854	Amend
CA	\$210,000.00	02/01/2008	2008	PMC	17811094181 250 67854 067443 2D 4181K2	Amend
BZ	\$80,000.00	02/01/2008	2008	PMC	17811094733 250 67854 067443 2D 4733K2	Amend


Done Trusted sites



Post Award View - Top Level



RCPS

 [Funds Available for Payment](#) [ACRN Details](#) [Invoice Matrix](#) [Invoice Tracking](#) [Invoice Search](#) Total Obligated = \$1,325,000.00

ACRN	Total Obligated Amount	Date Received	FY	RCP Type	APPROP	Actions
AE	\$442,049.00	09/15/2011	2011	O&M	17111063B4D 251 67856 067443 2D M95430	Amend
AD	\$882,951.00	07/22/2011	2011	O&M	17111063B4D 251 67856 067443 2D M95430	Amend

INVOICES

[New Invoice](#) [Go to WAWF](#) [View Invoice](#) [Certify](#) [Mark as Paid](#) [Delete Invoice](#) [Send Reminder Email](#) [Approve Invoice](#)

Invoice #	Status	Date Added	Invoice Date	Date Paid	Amount	Comments
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TRAVEL / ODC REQUESTS

[Create New Travel / ODC Request](#) [Approve Travel/ODC Request](#) [Reject Travel/ODC Request](#) [Delete Travel/ODC Request](#)

Travel / ODC Request	Status	Date Initiated	Initiator	Est
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AVAILABLE ACTIONS

Status	Action	Description
Available	VIEW HISTORY	View documents and forms history.
Available	VENDOR Q&A	View Q&A History.
Available	IGCE HISTORY	View IGCE History.
Available	UPLOAD ATTACHMENT	Upload additional supporting documents.
Available	MODIFY TASK ORDER	Modify or renew task order using SF30 .
Available	DD350	Upload DD350.
Available	UPLOAD SIGNED SF30	Upload Signed SF30 .
Available	UPLOAD FUNDING DOC	Upload funding document.
Available	TERMINATE	Terminate task order using SF30 .
Available	RENEW	Renew this task order

Funds management,
invoicing module, and
post award screens



Vendor View - Top Level



Acquisition Center for Support Services
Enterprise Procurement Portal

LOGOUT

ACSS HOME

HELP

Poulos, Anne

Home



HOME



SEARCH

ACTIVE TASK ORDERS: ELIGIBLE AS PRIME

TRCK #	Status	Title	Bid?	Domain	PGD	Init Date
1001	Final RFQ Posted, Submit Proposals Now	Annual Support for Engineer and Motor Transport Eq	Yes	ALA	IWS	2002-07-24
1041	Task Order Awarded	Flash Hiders for Weapons < .50 Caliber	No	ALA	PG123	2002-07-28

ACTIVE TASK ORDERS: NOT ELIGIBLE AS PRIME

TRCK #	Status	Title	Domain	PGD	Init Date
1005	Draft RFQ/Q&A	Environmental Assessment for Tier 2 Engine Replace	SE	IWS	2002-07-24

AWARDED TASK ORDERS: ABC SELECTED AS WINNER

TO #	Status	Title	Winner	Domain	PGD	Award Date	Value
0002	Awarded	Logistics Assessment of Night Operations Capability	ABC	ALA	PG123	2002-07-29	\$501,000
0001	Awarded	Night Vision Devices Investigation	ABC	SE	PG123	2002-07-28	\$152,000

AWARDED TASK ORDERS: NOT SELECTED AS WINNER

TO #	Winner	Status	Title	Domain	PGD	Award Date	Value
0001	MCR	Closed Out	Requirement and Cost Analyses for hand-held portable devices	BA	IWS	2002-07-24	\$124,409
0003	VRE	Awarded	Life Cycle Cost Analyses for Intel System Upgrades	BA	BM&ADS	2002-07-25	\$123,456

Vendors are notified by e-mail and on their eP² home page of new task order opportunities



eP2 Version 2



- Somewhat of a different appearance
- Same functionality with few Vendor enhancements
- Will provide appropriate training or web access for training
- IV&V planned for 2012
- Fielding planned immediately after IV&V



CEOss BPA Requirements

Sakeena Siddiqi

CEOSS



- GSA Schedule
- Administrative Data
- Authority
- Description of Requirements
- Security Requirements
- Electronic Interface
- Subcontractors
- Labor Categories and Accompanying Rates

COMMERCIAL ENTERPRISE OMNIBUS SUPPORT SERVICES (CEOSS)	
BLANKET PURCHASE AGREEMENT (BPA) for the	
GSA COMMAX	
Pursuant to the General Services Administration (GSA) Federal Supply Schedule (RSS) complete the table with information pertinent to your schedule.	
FBB Schedule Number	Title
<p>A Blanket Purchase Agreement (BPA) is hereby established pursuant to your RSS contract, between _____ and Marine Corps Systems Command (MCSO) under the terms and conditions of GSA Contract Number _____ and its BPA Number _____.</p>	
<p>The Contractor is required to notify the ACBS POC of any change made by GSA to the applicable schedule and shall resubmit the updated schedule within 10 days of receipt of the modification.</p>	
<u>ADMINISTRATIVE DATA</u>	
Primary Point of Contact:	
(Complete Name, Title, Corporate Address)	
(Electronic mail address and phone number)	
Alternate Point of Contact:	
Resell to Address: _____ _____	
<div style="border: 1px solid black; width: 100%; height: 40px; margin-top: 10px;"></div>	



General BPA Structure



- Rights/Guarantees
- Invoicing/Billing Procedures Task Order Closeout
- BPA Cancellation
- Organizational Conflicts of Interest and Non-Disclosure Agreements
- Performance Monitoring
- Competition Requirements
- Expiration Date



General BPA Structure



- Contractor's Proposal Incorporated by Reference
- Annual BPA Holder Assessment (Open Season)
- Insurance
- BPA Clauses



Task Orders



Travel & Other Direct Costs (ODCs)

- Limit of \$3K in ODCs per Task Order
- Travel and Conference Fees are Cost-Reimbursable
- Government WILL NOT reimburse training, facilitization, or typical costs of doing business
- Notification required for 85% of ODC expended
- Printing must be done by DAPS unless they cannot meet requirement



Subcontractors



- Traditional Prime Contractor-Subcontractor Arrangement
- All proposal submissions must come under Prime Contractor's qualifying schedule
- Prime is responsible for performance
- Prime is responsible for compliance with CEOss operating procedures
- Only Prime has privity of contractual arrangement



Subcontractors



- Primes within the same domain MAY NOT team
- No limit to the number of team members
- You may be a subcontractor/team member on multiple teams within and across domains
- Ability to add new team members throughout the year, but first must 'register' company with ACSS (send company info to include CAGE code) prior to proposal submission
- No second-tier subcontractors



Subcontractors



- Wholly-owned subsidiaries will be treated as separate Contractors, but may not hold Prime positions in the same domain as their sister/parent company; Must have separate:
 - ❑ Management Structures
 - ❑ GSA schedules
 - ❑ Accounting and Financial systems
 - ❑ CCR
 - ❑ D&B Numbers
- Acquired companies may continue existing work and associated renewals; No new work



Organizational Conflicts of Interest & Non-Disclosure Agreements



- Vendor is **required** to raise OCI concern/potential
- Limitation on Future Contracting Clause is a warning; does not protect or prohibit vendor
- Withdrawal based on OCI is still counted as “no bid” with respect to bid rate calculations



Non-Personal Services



- CEOss Task Orders are for Non-Personal Services IAW FAR Part 37
- Contractors should not be performing Inherently Governmental functions
 - See FAR SubPart 7.5
- Contractors should not represent themselves as Government Employees, either explicitly or implicitly



Performance Monitoring



- Performance Monitoring includes
 - Conformance to contract requirements
 - Standards of quality workmanship
 - Adherence to schedules
- Quality Assurance Surveillance Plan (QASP)
- CPARS Evaluation



Competition Requirements



ACSS Competition Requirements

- 50% Large Prime Vendors
- 15% Small Prime Vendors



CEOss RFQ Structure

Sakeena Siddiqi

CEOSS



RFQ Information



- Packaging and Marking
 - Inspection and Acceptance
 - Contracting Officer's Represent
 - Accounting and Appropriation
 - Government Furnished Property
 - Requirements
 - Period of Performance
 - Proposal Instructions
 - Contractor Support Public Trust
- ## Determinations
- RFQ Evaluation Criteria
 - Past Performance

SECTION TWO
PACKAGING AND MARKING: All items shall be prepared and marked for shipment using best commercial practices.

INSPECTION AND ACCEPTANCE: All deliveries shall be inspected and accepted at point of destination.

CONTRACTING OFFICER'S REPRESENTATIVE (COR): The COR (e.g., sponsor) for this order is:
Mal Michael Middleton 703.432.3828
michael.middleton@usmc.mil

Inspection and Acceptance is the responsibility of the COR, or their duly authorized representative(s). ~~Approval of the COR, or their duly authorized representative(s), is required for the Contracting Officer to authorize deviations from the terms and conditions of the contract, including deviations from specification requirements and approval of DDGs, or related charges not previously identified in the Contractor's proposal. In the event the Contractor does deviate without written approval of the Contracting Officer, such deviation shall be at the risk of, and all costs relating thereto shall be borne by the Contractor.~~

INVOICE:
In compliance with DFARS 252.232-7003, "Electronic Submission of Payment Requests (March 2008)," the United States Marine Corps (USMC) utilizes WAWFRA to electronically process vendor requests for payment. The Contractor shall be required to utilize this system when processing invoices and receiving reports under this contract, unless the provision at DFARS 252.232-7003(c) applies. The Contractor shall (i) register to use WAWFRA at <https://www.acq.mps.usmc.mil> and (ii) ensure an electronic business Point of Contact is designated in the Central Contractor Registration at <http://www.ccr.gov> within ten (10) days after award of this contract. The USMC WAWFRA point of contact for this contract is Sheri Payne, who can be reached on 703-432-3862, sheripayne@usmc.mil.

Additionally, upload a copy of the invoice into the Enterprise Procurement Portal website (ePP) at <https://www.epp.mps.usmc.mil>. To ensure prompt payment and resolution of anomalies, ACBS uses a central billing model that requires the COR (e.g., sponsor) to review and verify invoice charges within 48-hrs of posting. ACBS staff will coordinate this action and will validate/certify the approved charges using WAWF. In this capacity, ACBS technical sponsors serve as the authorizing officials (e.g., Contracting Officer's Representative (COR)) for all CBDS tasks. Anomaly-involving issues (e.g., type of charges, rationale, costs, etc.), must be resolved within 48-hrs of submission, or the invoice will be rejected for cause.

Data entry information for WAWF:
Invoice Type: "Invoice 2-nr1"
Service Acceptor DoDAAC: M67854 Extension ACBS
Admin Office DoDAAC: M67854
Payment Office DoDAAC: M67443
Local Processing Office: as applicable for outside funding

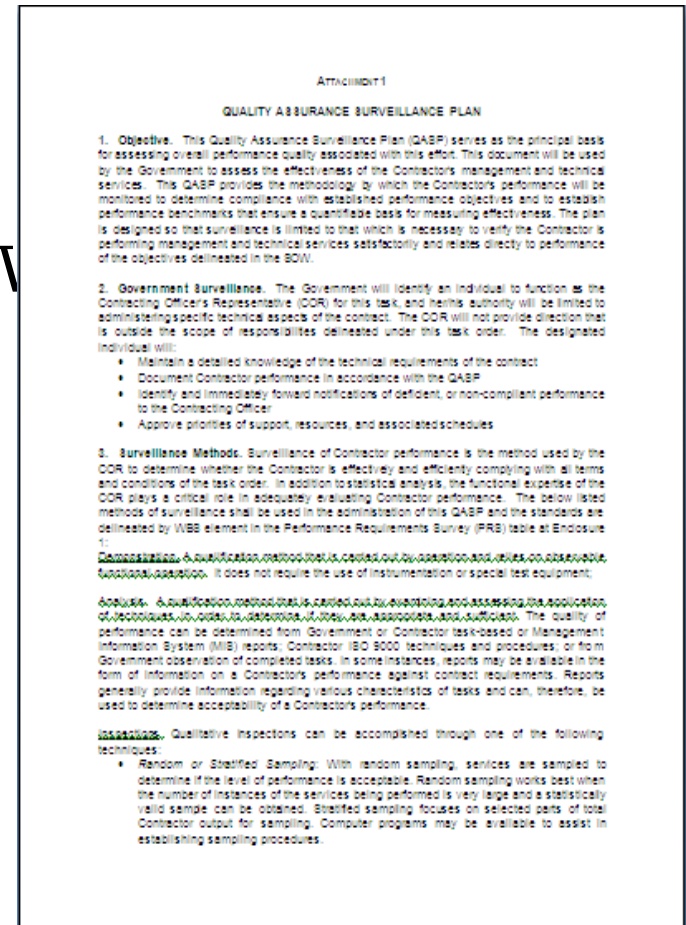
DELIVERY DESTINATION:
Command: MCB
ATTN: Mr. Michael Middleton
2000 WEBSTER ST
QUANTICO, VA 22134



Quality Assurance Surveillance Plan (QASP)



- Attachment 1 of PWS
- Objective Measures of Vendor Performance
- Supports Option Exercise
 - ❑ >.85 first option exercise
 - ❑ >.95 second option exercise
- Performance Requirements by V
- Surveillance Methods
 - ❑ Analysis
 - ❑ Demonstration
 - ❑ Inspection
- Quality Levels
 - ❑ Excellent (>.95)
 - ❑ Acceptable (>.85)
 - ❑ Poor (<.85)





Performance Requirements Survey (PRS)



SOW Paragraph	Desired Outcomes (What do you want to accomplish as the end result of this contract?)	Required Service (What task must be accomplished to give you the desired result?)	Performance Standard (What should the standards for completeness, reliability, accuracy, timeliness, quality and/or cost be?)	Acceptable Quality Level (AQL) (How much error will you accept?)	Monitoring Method (How will you determine that success has been achieved?)
SAMPLE 2.1.1	SAMPLE Training provided is appropriate for the users' needs, ranging from desktop users to system administrators	SAMPLE Upon completion of training, each user is proficient in the learning objectives	SAMPLE User is able to function at not less than 85% proficiency level	SAMPLE 75% of users trained can perform at the 85% proficiency level.	SAMPLE User Surveys; proficiency tests; validated calls to and response by system administrators; audit of training course(s) by program manager



Competition - Lessons Learned



- Substantiate every statement or claim made
- Don't simply regurgitate PWS verbiage
- Separate price and technical proposals
- Provide specific examples/POCs for past performance
- Don't assume knowledge on the part of the evaluators
- Follow procurement integrity regulations – no contact with CORs after RFQ release



2012 Open Season

CEOSS



FY 2012 Domain Offerings

- 25 prime vendor position are open in 2012 in all domains

Domain	Expiring BPAs	Large Prime Openings	Small Prime Openings	Total Openings	Domain Totals
ALA	3	4	1	5	11
ES	6	7	2	9	13
BA	2	3	3	6	10
SE	2	2	3	5	12

- 1 IZOPPS RFI located/posted:
<https://www.fbo.gov>



2011-2012 Open Season Schedule



Action		
NECO Announcement	14-Nov-11	
Open Season Workshop	13-Dec-11	
ES RFQ Released/Proposals Due	Release Date 25-Jan-12	Due Date 23-Feb-12
BA RFQ Released/Proposals Due	8-Feb-12	12-Mar-12
ALA RFQ Released/Proposals Due	22-Feb-12	21-Mar-12
SE RFQ Released/Proposals Due	29-Feb-12	30-Mar-12
BPA Modifications executed		30-Jun-12
New BPAs Awarded	1-Jun-12	
New Vendor Orientation	20-Jun-12	
FY12-13 Season Begins	1 June 12/Original Renewal Date	



Considerations



Prime Vendor Role

- ❑ Can You Do It?
 - Manage a Team
 - Meet CEOss Cycle Times
 - Meet Competition Levels
 - React to / Resolve Problems below ACSS
- ❑ Competitive Schedule
- ❑ Competitive Pricing for the Domain
- ❑ Understand the Command
- ❑ Understand your Competition

Team Member / Partner

- ❑ What Can you Offer?
 - Niche / Broad Capabilities
 - Competitive Pricing
 - Key Skills / Qualifications
- ❑ Market Position
- ❑ Command Presence
- ❑ Reciprocation
- ❑ Understand the Command
- ❑ Understand your Competition



Dr. Carter's Memo



Impacts to CEOss

- Standard Taxonomy *CEOss is a "Knowledge-based services" (PSC 408 and 425)*
- Improve Tradecraft *Training/Tools/Templates and Legal/Contracting Reviews and Process Enhancements*
- Limited to 3 years *CEOss Standard is base plus two options*
- 1 Bid Concerns *CEOss tasks will be re-solicited for 30 days when only one offer received; FY2011 2% Single Bids*
- Limit T&M and Award Fee *CEOss is primarily FFP*
- Increase Small Business *CEOss continues to increase Small Business participation*



Questions?

ACSS WEBSITE

<http://www.marcorsyscom.usmc.mil/sites/acss>



L3	
OSEC (QNA)	
Jacobs	
GDIT	
URS	
KALMAN	
TASC	
INS/LM	
AT&T	
EDO	
CSC	
CTC	
Serco	
TSC	
TAIC	
BAH	
Stanley	
Tecolote	
TCG	
Flatter	
Logis Tech*	
BAE	
SAIC	
DCS	
Battelle	
RNB*	
Unitech	
Centurum	
Thomas*	
DTI	
AOT	
CACI	
Camber	
MCR Fed	
MKI	
MTCSC	
Prosol*	
SURVICE	

FY 2011 Award Volume by Vendor

